Consolidated Financial Statements And Auditors' Report

December 31, 2010 and 2009



## **Daniel Dennis & Company LLP**

Certified Public Accountants

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December 31, 2010 and 2009

### **Contents**

Report of Independent Auditors	1
Consolidated Financial Statements	
Consolidated Statements of Financial Position	3
Consolidated Statements of Activities	4
Consolidated Statements of Cash Flows.	
Notes to Consolidated Financial Statements	
Other Financial Information  Consolidating Schedule of Financial Position	
Consolidating Schedule of Activities and Changes in Net Assets	
Schedule of Expenditures of Federal Awards and Related Notes	24
Report in Accordance with OMB A-133	27
Report on Compliance and Internal Control in Accordance with	
Government Auditing Standards	30
Schedule of Findings and Questioned Costs	33

# Daniel Dennis & Company LLP

Certified Public Accountants

Board of Directors **Massachusetts Housing Investment Corporation** 

#### Independent Auditors' Report

We have audited the accompanying consolidated statements of financial position of Massachusetts Housing Investment Corporation (a nonprofit Corporation) and subsidiaries (the Corporation) as of December 31, 2010 and 2009, and the related consolidated statements of activities, and cash flows for the years then ended. These financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Corporation as of December 31, 2010 and 2009, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated May 10, 2011, on our consideration of the Corporation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying supplementary information on pages 21 and 22 is presented for purposes of additional analysis and is not a required part of the basic financial statements of the Corporation. The accompanying schedule of expenditures of federal awards is presented for purposes of additional analysis as required by U.S. Office of Management and Budget Circular A-133, *Audits of States, Local Governments, and Non-Profit Corporations*, and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

May 10, 2011

Daniel Demis ? Company LLP

## Consolidated Statements of Financial Position December 31, 2010 and 2009

	2010	2009
Assets:		
Cash	\$ 6,056,253	\$ 4,877,344
Investment in marketable securities	4,604,111	6,861,646
Grant income receivable	1,157,338	-
Program related loans	15,135,104	6,582,979
Loans to affiliates	12,808,242	14,237,201
Due from affiliates	464,864	252,041
Fee receivable—MHEF Partnerships	1,182,523	1,663,517
Amounts receivable and other assets	1,170,491	685,283
Furniture, equipment and leasehold improvements, net of		
accumulated depreciation of \$869,838 and \$786,458		
in 2010 and 2009, respectively	174,673	181,784
Total assets	\$ 42,753,599	\$ 35,341,795
Liabilities and Net Assets:		
Liabilities		
Notes payable to member corporations	\$ 27,578,805	\$ 20,061,965
Unearned fees	6,289,859	7,551,386
Environmental remediation obligation	150,000	-
Accrued interest and other liabilities	2,079,955	1,930,726
Total liabilities	36,098,619	29,544,077
Net assets		
Unrestricted	6,654,980	5,654,724
Temporarily restricted	- -	142,994
Total net assets	6,654,980	5,797,718
Total liabilities and net assets	\$ 42,753,599	\$ 35,341,795

Consolidated Statements of Activities For The Years December 31, 2010 and 2009

	2010			2009			
	Temporarily				_		
	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total	
Revenue and Support:							
Interest on bank deposits	\$ 351,823	\$ -	\$ 351,823	\$ 484,561	\$ -	\$ 484,561	
Interest on program related loans	342,547	-	342,547	105,924	-	105,924	
Unrealized gains/(losses) on investments	32,209	-	32,209	(12,944)	-	(12,944)	
Origination fees	124,324	-	124,324	-	-	-	
NMTC program revenue	3,767,062	-	3,767,062	3,163,837	-	3,163,837	
LIHTC program revenue	3,496,105	-	3,496,105	2,484,380	-	2,484,380	
Other equity program fees	36,300	-	36,300	15,903	-	15,903	
Grant income	1,948,608	-	1,948,608	-	_	-	
Net assets released from restrictions	142,994	(142,994)		345,019	(345,019)		
Total revenue and support	10,241,972	(142,994)	10,098,978	6,586,680	(345,019)	6,241,661	
Expenditures:							
Salaries and employee benefits	5,084,870	-	5,084,870	3,902,259	_	3,902,259	
Occupancy, equipment and furniture	321,686	-	321,686	356,822	_	356,822	
Professional services	1,086,137	-	1,086,137	421,858	_	421,858	
Depreciation and amortization	83,380	-	83,380	113,970	_	113,970	
Other expenditures	2,665,643		2,665,643	1,251,435		1,251,435	
Total expenditures	9,241,716		9,241,716	6,046,344		6,046,344	
Increase (decrease) net assets	1,000,256	(142,994)	857,262	540,336	(345,019)	195,317	
Net assets at beginning of year	5,654,724	142,994	5,797,718	5,114,388	488,013	5,602,401	
Net assets at end of year	\$ 6,654,980	\$ -	\$6,654,980	\$ 5,654,724	\$ 142,994	\$ 5,797,718	

Consolidated Statements of Cash Flows For The Years December 31, 2010 and 2009

	2010	2009
Operating activities:		
Increase in net assets	\$ 857,262	\$ 195,317
Adjustments to reconcile increase in net assets to net cash		
(used)/provided by operating activities:		
Depreciation and amortization expense	83,380	113,970
Unrealized (gains)/losses on investments	(32,209)	12,944
(Increase)/decrease in amounts receivable and other assets	(1,855,369)	1,196,600
Decrease in unearned fees	(1,261,527)	(973,871)
Increase in accrued interest and other liabilities	299,229	556,772
Decrease in notes receivable—MHEF Partnerships	480,994	1,409,220
Net cash (used)/provided by operating activities	(1,428,240)	2,510,952
Investing activities:		
Funds advanced under project loans	(13,572,364)	(7,185,736)
Collection of funds from project loans	5,020,239	981,438
Collection of funds from loans made to affiliates	2,228,959	30,000
Funds advanced under loans to affiliates	(800,000)	(969,174)
Redemption of marketable securities	2,289,744	419,081
Purchases of furniture, equipment and leasehold improvements	(76,269)	(354)
Withdrawal from money market deposits		13,686
Net cash used for investing activities	(4,909,691)	(6,711,059)
Financing activities:		
Proceeds from notes payable	8,215,440	5,793,305
Repayment of notes payable	(698,600)	(6,173,847)
Net cash provided/(used) by financing activities	7,516,840	(380,542)
Net increase/(decrease) in cash	1,178,909	(4,580,649)
Cash at beginning of year	4,877,344	9,457,993
Cash at end of year	\$ 6,056,253	\$ 4,877,344
Supplemental information		
Interest paid	\$ 761,700	\$ 436,641

Notes to Consolidated Financial Statements December 31, 2010 and 2009

#### 1. Background and Accounting Policies

#### Purpose

On July 1, 1990, the Massachusetts Housing Investment Corporation (MHIC) was formally established as a Massachusetts-chartered, Chapter 180, not-for-profit corporation. MHIC's mission is to pool the resources of Massachusetts' lenders and investors to improve and expand the financing of affordable housing and community development throughout the state.

#### Principles of Consolidation

The consolidated financial statements include the accounts of MHIC and its wholly-owned subsidiaries, Massachusetts Housing Equity Fund, Inc. (MHEF) and Neighborhood Stabilization Loan Fund LLC (NSLF), hereafter collectively referred to as MHIC. All significant intercompany transactions and balances have been eliminated in consolidation.

MHIC has established four main financing programs to carry out its mission:

#### Loan Program

The loan program focuses on providing debt financing to developers of affordable housing. From its inception in 1990 through December 2000, MHIC utilized a loan pool structure to extend this financing. The loan-pool was funded with the proceeds from below market rate loans (member loans) made to MHIC from participating member corporations. In January 2001, MHIC converted the loan pool to a limited liability company structure. As a result, the member loans were converted to equity interests in a new entity, MHIC, LLC (the LLC). In addition, the various project loans, deposit accounts and reserves owned by MHIC were transferred to the LLC in exchange for extinguishing the member loans. MHIC is the manager of the LLC (see Note 2, Loan Program).

#### Low Income Housing Tax Credit (LIHTC) Program

The LIHTC program utilizes the federal low-income housing tax credit to provide equity financing to developers of affordable housing. The initial role of the program was to assist member corporations in underwriting low-income housing tax credit investments. The program, through MHIC's wholly-owned subsidiary Massachusetts Housing Equity Fund, Inc. (MHEF), is now a full-service syndicator of limited partnerships or limited liability companies (the Partnerships) structured for investment in low-income housing projects (Operating Partnerships) in Massachusetts. MHEF was formed in June 1993 and is currently the General Partner of seventeen Partnerships.

Notes to Consolidated Financial Statements - *continued*December 31, 2010 and 2009

#### 1. Background and Accounting Policies - continued

New Markets Tax Credit (NMTC) Program

The NMTC program utilizes the federal new markets tax credit to provide debt and equity financing to businesses that serve or operate in low-income communities. As of December 31, 2010 and 2009, MHIC has received six allocations of new markets tax credits totaling \$454,000,000.

Subsequent to December 31, 2010, MHIC received an additional allocation of new markets tax credits totaling \$63,000,000.

MHIC has utilized these allocations to syndicate three investment companies that are structured for investment in community development entities (MHIC-CDEs), which in turn provide financing to qualifying businesses.

Neighborhood Stabilization Program (NSP)

The neighborhood stabilization program utilizes federal grant funds to enhance the feasibility of acquiring and rehabilitating foreclosed residential properties in targeted neighborhoods in Massachusetts. The foreclosed properties are typically acquired and rehabilitated with a combination of financing from the Neighborhood Stabilization Loan Fund (NSLF) (see Note 4) and federal subsidy in the form of subordinate loans or non-interest bearing loans from MHIC.

MHIC is a sub-recipient of \$10,000,000 of NSP1 grant funds from the City of Boston. In addition, MHIC is the lead member of a consortium that received an award of \$21,822,940 of NSP2 grant funds in February 2010. Each grant is governed by a specific contract that stipulates the various federal program requirements, among other things.

#### Basis of Presentation

Net assets and revenues, gains and losses are classified based on the existence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified as follows:

Permanently restricted net assets—Net assets subject to donor-imposed stipulations that they be maintained in perpetuity by MHIC.

Temporarily restricted net assets—Net assets subject to donor-imposed stipulations that may or will be met by actions of MHIC and/or the passage of time.

Unrestricted net assets—Net assets not subject to donor-imposed stipulations.

Notes to Consolidated Financial Statements - *continued*December 31, 2010 and 2009

#### 1. Background and Accounting Policies - continued

Basis of Presentation – continued

Contributions of cash and other assets are reported as temporarily restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the consolidated statement of activities as net assets released from restrictions.

Temporarily restricted net assets at December 31, 2009 reflect grant funds that will be used in support of financing foreclosed properties as part of a state-wide neighborhood stabilization initiative.

Furniture, Equipment and Leasehold Improvements

Furniture, equipment and leasehold improvements are stated at cost, less accumulated depreciation and amortization. Depreciation is computed by the straight-line method using rates based on estimated useful lives that range from 3 to 5 years. Assets with a cost of greater than \$1,000 and a useful life of greater than one year are capitalized.

#### Revenue Recognition

Loan program fee revenue reflects fees earned on a contractual basis for services provided to the LLC (see Note 2).

LIHTC program revenue reflects fees for services that include organization, syndication, underwriting, long-term asset management and Partnership administration. The fees for syndicating and organizing the Partnerships are recognized when syndication is complete. Fees for underwriting investments are recognized at the time the underlying properties are acquired.

The fees for asset management and Partnership administration are recognized over the life of the Partnerships (estimated to be approximately 15 years). Certain refundable fees are deferred until the potential obligation lapses.

NMTC program fee revenue reflects fees earned on a contractual basis for services provided to the MHIC-CDEs (see Note 5).

Grants income is recognized on a cost reimbursable basis as costs are incurred.

#### Cash and Cash Equivalents

MHIC considers highly liquid investments with original maturities of three months or less to be cash equivalents.

Notes to Consolidated Financial Statements - *continued*December 31, 2010 and 2009

#### 1. Background and Accounting Policies - continued

Income Tax Status

In February 1993, MHIC was granted tax-exempt status as a 501(c)(3) corporation under federal tax law. MHEF, Inc. is a for-profit corporation and therefore is subject to federal and state income taxes.

MHIC's for-profit corporate subsidiary accounts for income taxes, whereby deferred taxes are recognized using the liability method. This method calculated deferred tax assets and liabilities based on tax rates that are expected to apply when temporary differences reverse.

MHIC evaluates tax positions taken or expected to be taken in its tax returns to determine whether the tax positions are *more-likely-than-not* of being sustained by the applicable tax authority. Tax positions not deemed to meet the *more-likely-than-not* threshold, along with accrued interest and penalty thereon would be recorded as an expense in the current year financial statements. At December 31, 2010 MHIC believes that it has no uncertain tax positions within any of its open tax years.

#### Use of Estimates

Financial statements prepared in accordance with accounting principles generally accepted in the United States require the use of management estimates that affect the amounts and disclosures recorded in the consolidated financial statements. Actual results may differ from those estimates.

#### Functional Expenses

Expenses charged directly to program, and management and general are based on specific identification. Indirect expenses are allocated based on methodologies determined by management. The amounts applicable to each category are as follows:

Description	2010	2009
Program support	\$ 7,445,073	\$ 4,891,897
Management and general	 1,796,643	 1,154,447
Total	\$ 9,241,716	\$ 6,046,344

#### Investments and Investment Income

Investments are reported at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. See the note below (Fair Value of Measurements) for discussion of fair value measurements.

Notes to Consolidated Financial Statements - *continued*December 31, 2010 and 2009

#### 1. Background and Accounting Policies - continued

Investments and Investment Income - continued

Dividends, interest and gains and losses on investments are reported as increases or decreases in unrestricted net assets unless a donor or law temporarily or permanently restricts their use.

Fair Value Measurements

Fair Value Measurements establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements).

The three levels of the fair value hierarchy are described below:

- Level 1 Inputs Quoted prices for identical assets or liabilities in active markets;
- Level 2 Inputs Quoted prices for similar assets and liabilities in active markets; quoted prices for identical or similar assets in inactive markets; or inputs other than quoted prices that are observable, such as models or other valuation methodologies;
- Level 3 Inputs Unobservable inputs for where there is little, if any, market activity.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

#### 2. Loan Program

The loan program utilizes a structure whereby investors invest in the LLC which in turn provides financing to low-income housing and community development projects. The interest on this financing is passed-through to investors to provide a "reasonable" return on investment.

The initial capitalization of the LLC was effected by a Contribution Agreement whereby member corporations contributed loans made to MHIC under the former loan pool structure (member loans) to the LLC in exchange for LLC membership interests. In addition, MHIC and the LLC entered into a Participation Agreement that provided for the LLC to purchase an undivided 100% interest in the project loans, bank accounts and reserves owned by MHIC (associated with the former loan pool) in exchange for the discharge of the member loans.

Notes to Consolidated Financial Statements - *continued* December 31, 2010 and 2009

#### 2. Loan Program - continued

MHIC earns advisory fees for managing the affairs of the LLC pursuant to the terms of an Advisory Agreement.

The scope of services under the Advisory Agreement includes managing the orderly underwriting, approval and origination of loans and acquisition of investments, servicing loans and investments, establishing loan and investment policies, supervising and managing the requisition and disbursement of funds for loans, investing idle funds, business development and various other services that may be required by the LLC in the ordinary course of its business.

During the years ended December 31, 2010 and 2009, MHIC earned \$124,324 and \$0 fees for services provided to the LLC. No amounts were payable to MHIC at December 31, 2010 and 2009.

For the years ended December 31, 2010 and 2009, MHIC waived certain fees due under the terms of the Agreement in order to improve the return to the LLC's members.

#### 3. Massachusetts Housing Equity Fund, Inc. (MHEF)

As of December 31, 2010 and 2009, MHIC's investment in MHEF amounted to \$2,901,279. MHEF, as general partner of the aforementioned Partnerships, has a de minimis interest in their respective profits, losses and distributions. MHEF accounts for its investment in the Partnerships using the equity method. Under the equity method, the investments are carried at cost and adjusted for MHEF's share of income or loss from the Partnerships, additional investments and cash distributions.

The Partnerships, as limited partners in the various Operating Partnerships, are subject to risks inherent in the ownership of property which is beyond their control, such as fluctuations in occupancy rates and operating expenses, variations in rental schedules, proper maintenance of facilities and continued eligibility of tax credits. If the cost of operating a property exceeds the rental income earned thereon, the Partnership, or MHEF acting independently as an investor, may deem it in its best interest to voluntarily provide funds in order to protect its investment.

At December 31, 2010 and 2009, the Partnerships have combined total assets of \$246 million and \$303 million, respectively, and combined cumulative deficits of approximately \$305 million and \$278 million, respectively.

#### 4. Neighborhood Stabilization Loan Fund LLC (NSLF)

NSLF is organized as a single-member Massachusetts limited liability company, with MHIC as the sole member and program administrator. The purpose of NSLF is to provide loans to local organizations whose goal is the purchase and rehabilitation of foreclosed residential properties in neighborhoods in Massachusetts with a concentration

Notes to Consolidated Financial Statements - *continued*December 31, 2010 and 2009

#### 4. Neighborhood Stabilization Loan Fund LLC (NSLF) - continued

of foreclosed properties. NSLF has secured debt as its primary source of capital, which is used to provide financing for the acquisition and rehabilitation of foreclosed properties. As of December 31, 2010 and 2009, NSLF has note payables of \$15,008,805 and \$6,793,304, respectively, and project loan receivables of \$14,254,337 and \$6,291,959, respectively.

At December 31, 2010 and 2009, NSLF had total assets of \$15,394,253 and \$6,906,241, and MHIC's investment amounted to \$282,201, and \$54,410, respectively.

#### 5. New Markets Tax Credit Program Revenue (NMTC)

MHIC has entered into agreements with the various MHIC-CDEs to provide various professional, administrative and management services. The fees for these services were determined by MHIC. These services include all administrative and management support in connection with the formation of the MHIC-CDEs, legal and professional services required to close loans to or investments in qualifying businesses, and asset management services to monitor business and compliance aspects of MHIC-CDEs' loans and investments.

During the years ended December 31, 2010 and 2009, MHIC earned total fees for services to the MHIC-CDEs of \$3,767,062 and \$3,163,837, respectively. Amounts receivable in connection with these fees totaled \$472,587 and \$429,724 at December 31, 2010 and 2009, respectively.

#### 6. Program Related Loans

Program related loans are loans made to low-income housing and community development projects and are offered in conjunction with financing provided by affiliates of MHIC. MHIC typically provides the predevelopment or high loan-to-value component of the financing for a given transaction. Project loans earn interest at either fixed or variable rates that range from 4% to 6% and are secured, in a subordinated position, by the underlying real estate.

At December 31, 2010 and 2009, the outstanding project loan balances were as follows:

	2010	2009
Beginning balance	\$ 6,582,979	\$ 378,681
Loan disbursements	13,572,364	7,185,736
Loan repayments	 (5,020,239)	(981,438)
Ending balance	\$ 15,135,104	\$ 6,582,979

Notes to Consolidated Financial Statements - *continued* December 31, 2010 and 2009

#### 6. Program Related Loans – continued

Program related loans do not include loans made under the NSP1 and NSP2 programs. Such loans made for the acquisition and rehabilitation of foreclosed properties require deeded affordability restrictions and provide for the forgiveness of outstanding loan balances based on compliance with those restrictions. NSP loan funds of \$1,645,838 were disbursed and recorded as grant expense in 2010. Program regulations require that the recovery of loan funds, if any, be recorded as program income when received.

#### 7. Loans to Affiliates

MHIC provides loans to affiliates to help affiliates bridge timing-related financing funding gaps.

Loan activity for the years ended December 31, 2010 and 2009 was as follows:

	2010	2009
Beginning balance	\$ 14,237,201	\$ 13,298,027
Loan disbursements	800,000	969,174
Loan repayments	(2,228,959)	(30,000)
Ending balance	\$ 12,808,242	\$ 14,237,201

Loans to affiliates are callable upon demand and the proceeds for a given transaction are typically outstanding for less than one year. Loans to affiliates earn a variable rate of interest (that ranges from 0% to 6.5%) and are unsecured.

#### 8. Investments in Marketable Securities

Investments in marketable securities consist of Ginnie Mae pass-through securities and common stock of a De Novo Bank.

The Ginnie Mae securities were purchased as collateral for certain borrowing transactions with the Federal Home Loan Bank of Boston. There is an active secondary market for these securities and management considers them held "for-sale". The underlying assets consist of mortgage loans that are insured by the federal government.

At December 31, 2010 and 2009, the securities were valued at \$4,604,111 and \$6,861,646, respectively, with \$4,445,887 and \$6,642,883, respectively representing outstanding principal on the underlying mortgages and \$158,224 and \$218,763, respectively representing unamortized premium. During 2010 and 2009, MHIC recorded an unrealized gain/(loss) on investment of \$32,209 and \$(12,944), respectively.

The investment in the common stock of the De Novo Bank was recorded at cost. MHIC's investment was liquidated at cost in 2009.

Notes to Consolidated Financial Statements - *continued*December 31, 2010 and 2009

#### 8. Investments in Marketable Securities – continued

Following is a description of the valuation methodologies used for assets at fair value. There have been no changes in the methodologies used at December 31, 2010 and 2009.

Investments in Marketable Securities

The Ginnie Mae's securities are backed by U.S. Government securities and estimated based on quoted market prices for securities of similar maturity.

MHIC classifies its investments into Level 1, which relate to securities traded in an active market, Level 2, which relate to securities not traded on an active market but for which observable market inputs are readily available and Level 3 which relate to securities not actively traded and for which no significant observable inputs are readily available. At December 31, 2010 and 2009, all of the MHIC's investments were Level 2 investments.

The following presents a reconciliation of the MHIC's beginning and ending balances of the fair value measurements using observable inputs (Level 2):

	•	nnie Mae - gage-Backed			
2010	S	Securities			
Balance, Beginning of Year	\$	6,861,646			
Unrealized gains relating to instruments still held at the reporting date		32,209			
Purchases, sales, issuances and and settlements (net)		(2,289,744)			
Balance, End of Year	\$	4,604,111			
		nnie Mae -			
2009		tgage-Backed Securities	Verit	as Bank	Total
Balance, Beginning of Year	\$	7,268,671	\$	25,000	\$ 7,293,671
Unrealized losses relating to instruments still held at the reporting date Purchases, sales, issuances and		(12,944)		-	(12,944)
and settlements (net)		(394,081)		(25,000)	(419,081)
Balance, End of Year	\$	6,861,646	\$		\$ 6,861,646

Notes to Consolidated Financial Statements - *continued* December 31, 2010 and 2009

#### 9. Notes Payable

MHIC received the following financing in connection with being used as a conduit for an affiliate, the LLC, to borrow from the Federal Home Loan Bank of Boston (FHLB).

MHIC borrowed \$6,570,000 from the Federal Home Loan Bank of Boston ("FHLB") which represents a pass-through receivable from the LLC. MHIC received two advances from FHLB. The first advance of \$4.32 million bears interest at a fixed rate of 3.95% and will mature in February 2011.

The second advance of \$2.25 million bears interest at a fixed rate of 4.05% and will mature in February 2012. Payment of interest is due on a monthly basis. Principal is due at maturity. At December 31, 2010 and 2009, the total outstanding balance under the notes was \$6,570,000 and accrued interest was \$7,847 and \$21,797, respectively.

MHIC borrowed \$7,555,500 million from the LLC, an affiliate organization (see Note 2) to purchase Ginnie Mae securities that were used as collateral to borrow from FHLB. MHIC received two advances from the LLC. The first advance of \$7,300,000 bears interest at 5.131% and will mature in August 2023. The second advance of \$255,500 bears interest at 0% and will mature in August 2023. Debt service payments are due monthly and are tied to the cash received from the associated Ginnie Mae investments. At December 31, 2010 and 2009, the total outstanding balance under the notes was \$0 and \$698,660.

MHIC has borrowed \$6,000,000 from Bank of America at 3% which also represents a pass-through receivable due from the LLC in connection with an accelerated plan of redemption for \$8,000,000 of Bank of America's investment in the LLC. The proceeds have been used by the LLC, to provide loans for the development of affordable housing in targeted areas. The loan bears interest at a fixed rate of 3% and quarterly payments of interest only are due until the loan matures on October 15, 2016.

NLSF has borrowed \$1,000,000 from the Hyams Foundation, Inc, a Massachusetts not-for-profit corporation. The loan bears interest at 2% simple and matures April 9, 2014. Payment of interest is due on a monthly basis. Principal is due at maturity.

NLSF has borrowed \$1,000,000 from the Department of Housing and Community Development under the Affordable Housing Trust Fund Statute. The loan bears no interest and, the entire amount shall be payable in full on April 9, 2014.

NLSF has borrowed \$2,000,000 from the Boston Foundation, Inc, a Massachusetts not-for-profit corporation. The loan bears interest at 2% simple and matures April 9, 2014. Payment of interest is due on a monthly basis. Principal is due at maturity.

Notes to Consolidated Financial Statements - *continued* December 31, 2010 and 2009

#### 9. Notes Payable - continued

NLSF has borrowed \$1,000,000 from the Living Cities Catalyst Fund LLC, a Delaware limited liability company. The loan bears interest at 5% simple and matures April 9, 2014. Payment of interest is due on a monthly basis. Principal is due at maturity.

As of December 31, 2010 and 2009, pursuant to an agreement with the Massachusetts Housing Partnership, NSLF had available an \$8,500,000 line of credit, of which \$3,000,000 and \$0, respectively, was outstanding at those dates.

As of December 31, 2010 and 2009, pursuant to an agreement with the LLC, NSLF had available an \$8,500,000 line of credit, of which \$7,008,805 and \$1,793,305, respectively, was outstanding at those date.

Interest expense of \$673,102 and \$610,633 was reported in the accompanying consolidated statements of activities for the years ended December 31, 2010 and 2009, respectively.

Scheduled payments of principal are due as follows:

2011	\$ 4,320,000
2012	2,250,000
2013	-
2014	15,008,805
2015	-
Thereafter	 6,000,000
Total	\$ 27,578,805

#### 10. MHEF Fee Receivable and Unearned Fees

MHEF fee receivable represents cash payments that will be received by MHIC from the Partnerships for asset management and other services it will provide to the Partnerships, as specified in the Partnership Agreements.

Unearned equity fees reflect MHIC's obligation to provide future services to the Partnerships as consideration for the aforementioned fees receivable. These services include underwriting investments, long-term asset management and partnership administration. This obligation is reduced as services are provided, according to the revenue recognition methodology associated with the particular service (see Note 1).

At December 31, 2010 and 2009, unearned fees were \$6,289,859 and \$7,551,386, respectively.

Notes to Consolidated Financial Statements - *continued* December 31, 2010 and 2009

#### 11. Cash and Cash Equivalents

At December 31, 2010, cash and cash equivalent balances are held at financial institutions with federal insured limits of up to \$250,000 for each financial institution. Balances held at these institutions during the year can exceed this limit. MHIC has not experienced any losses in such accounts. Management believes it is not exposed to any significant credit risk on cash and cash equivalents.

#### 12. Leases

MHIC leases its facilities and certain furniture and equipment under operating leases that expire over future periods and require various minimum rental payments.

Future minimum payments, by year and in aggregate, under these noncancelable operating leases consist of the following at December 31, 2010:

2011 2012	\$ 264,231 198,174
Total	\$ 462,405

MHIC incurred lease expenses associated with office space and equipment of \$321,686 and \$356,822 for the years ended December 31, 2010 and 2009, respectively.

#### 13. Employee Benefit Plan

As a tax-exempt 501(c)(3) corporation, MHIC established a noncontributory, defined contribution plan under Section 401(a) of the Internal Revenue Code covering all full-time employees. The employer contribution is based upon a percentage of employee salary. In July 1999, MHIC amended the Plan to include a 100% match of employee contributions up to 3% of a given employee's salary.

In addition, MHIC established a rabbi-trust to supplement the retirement plan of its President and CEO, which included an initial contribution of \$150,000, and subsequent contributions of \$25,000 per quarter thereafter, beginning in calendar year 2007. MHIC contributed and charged to expense \$326,714 and \$319,229 for the year ended December 31, 2010 and 2009, respectively. These amounts are reflected in salaries and employee benefits in the accompanying consolidated statements of activities.

Notes to Consolidated Financial Statements - *continued* December 31, 2010 and 2009

#### 14. Temporarily Restricted Net Assets

In 2008 MHIC received two grants totaling \$620,000 to support its efforts to provide financing to stabilize neighborhoods with high concentrations of foreclosures. The grants were used to provide operating support to Community Development Corporations and to pay for market studies, environment reviews and consultant costs associated with the initiative. At December 31, 2009, temporarily restricted net assets consist of funds restricted for neighborhood stabilization.

#### 15. Guarantees Provided for Borrowing Facilities of Affiliates

As of December 31, 2010, MHIC is the guarantor on several borrowing facilities of its affiliates, for which there is no outstanding balance. These credit facilities are primarily secured by pledges of first mortgage loans, unconditional investor notes, or partnership interests. In the event that the borrowings of the affiliates cannot be repaid as scheduled and the above mentioned primary collateral is not sufficient to cover the outstanding balance, MHIC would assure the obligation. MHIC has not recognized any obligations relative to the guarantees.

#### 16. Fixed Assets

Property and equipment consists of the following:

	2010		2009	
Furniture	\$	218,314	\$	217,435
Equipment		336,015		260,625
Leasehold improvements	_	490,182		490,182
Total fixed assets		1,044,511		968,242
Accumulated depreciation	_	(869,838)		(786,458)
Total	\$	174,673	\$	181,784

#### 17. Environmental Remediation Liability

MHIC is contingently liable for costs relating to site assessment and cleanup of land the organization owns. MHIC has accrued its obligation regarding potential remediation which is presented under the caption Environmental remediation obligation in the accompanying consolidated statements of financial position. At December 31, 2010, the accrued liability for the environmental remediation of \$150,000 represents MHIC's best estimate of the present value of the probable and reasonably estimable costs related to known remediation obligations.

Notes to Consolidated Financial Statements - *continued*December 31, 2010 and 2009

#### 18. Subsequent Events

MHIC has performed an evaluation of subsequent events through May 10, 2011, which is the date MHIC's financial statements were issued. No material subsequent events have occurred since December 31, 2010 that requires recognition or disclosure in these financial statements.



# Massachusetts Housing Investment Corporation Supplemental Consolidating Schedule of Financial Position December 31, 2010

	MHIC	Subsidiaries	Elimination	Consolidated
Assets:				
Cash	\$ 4,969,127	\$ 1,087,126	\$ -	\$ 6,056,253
Investment in marketable securities	4,604,111	-	-	4,604,111
Grant income receivable	1,157,338	-	-	1,157,338
Program related loans	880,767	14,254,337	-	15,135,104
Loans to affiliates	12,808,242	-	-	12,808,242
Due from affiliates	464,864	-	-	464,864
Investment in subsidiaries	3,183,480	-	(3,183,480)	-
Fee receivable - MHEF Partnerships	1,182,523	-	-	1,182,523
Amounts receivable and other assets	633,303	554,055	(16,867)	1,170,491
Due from parent	-	2,402,385	(2,402,385)	-
Furniture, equipment and leasehold				
improvements, net of accumulated	174,673	<u>-</u>		174,673
Total assets	\$30,058,428	\$ 18,297,903	\$(5,602,732)	\$42,753,599
Liabilities and Net Assets:				
Liabilities:				
Notes payable to member corporations	\$12,570,000	\$ 15,008,805	\$ -	\$27,578,805
Due to subsidiary	2,402,385	-	(2,402,385)	-
Unearned fees	6,289,859	-	-	6,289,859
Environmental remediation obligation	150,000	-	-	150,000
Accrued interest and other liabilities	1,991,204	105,618	(16,867)	2,079,955
Total liabilities	23,403,448	15,114,423	(2,419,252)	36,098,619
Net assets:				
Unrestricted	6,654,980	3,183,480	(3,183,480)	6,654,980
Total liabilities and net assets	\$30,058,428	\$ 18,297,903	\$(5,602,732)	\$42,753,599

Massachusetts Housing Investment Corporation
Supplemental Consolidating Schedule of Activities and Changes in Net Assets
For the year Ended December 31, 2010

	MHIC	Subsidiaries	Elimination	Consolidated
Revenues				
Interest revenue:				
Interest on bank deposits	\$ 349,720	\$ 2,103	\$ -	\$ 351,823
Interest on program related loans	1,951	340,596	-	342,547
Unrealized gain on investments	32,209	-	-	32,209
Origination fees	124,324	-	-	124,324
NMTC program revenue	3,767,062	-	_	3,767,062
LIHTC program revenue	3,496,105	-	-	3,496,105
Other equity program fees	122,493	-	(86,193)	36,300
Grant income	1,948,608		-	1,948,608
Gain from investment in subsidiaries	227,791		(227,791)	
Total revenues	10,070,263	342,699	(313,984)	10,098,978
Expenditures				
Salaries and employee benefits	5,084,870	-	_	5,084,870
Occupancy, equipment and furniture	321,686	-	-	321,686
Professional services	1,057,823	28,314	-	1,086,137
Depreciation	83,380	-	-	83,380
Other expenditures	2,665,242	86,594	(86,193)	2,665,643
Total expenditures	9,213,001	114,908	(86,193)	9,241,716
Increase in net assets	857,262	227,791	(227,791)	857,262
Net assets at beginning of year	5,797,718	2,955,689	(2,955,689)	5,797,718
Net assets at end of year	\$6,654,980	\$ 3,183,480	\$(3,183,480)	\$ 6,654,980

#### SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS AND RELATED NOTES

Massachusetts Housing Investment Corporation Schedule of Expenditures of Federal Awards For the Year Ended December 31, 2010

	Federal CFDA	
Federal Grantor/ Pass-Through Grantor/ Program Title/Project	Number	Expenditures
U.S. Department of Housing and Urban Development Direct Programs:  Community Development Block Grants/Entitlement Grants	14.218	\$ 1,487,122
Pass-through programs from:  Commonwealth of Massachusetts Department of Housing  and Community Development		
ARRA Contracts:  Neighborhood Stabilization Program (Recovery Act Funded)		
Agency pass-through number: CT OSD SCOD324210590110000	14.256	461,486
Total Federal Expenditures		\$ 1,948,608

Note to Schedule of Expenditures of Federal Awards December 31, 2010

#### 1. Significant Accounting Policy

The schedule of expenditures of federal awards includes accounts of the Corporation's federal award programs and has been prepared on the accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of the basic financial statements.

# REPORT ON COMPLIANCE AND INTERNAL CONTROL IN ACCORDANCE WITH OMB CIRCULAR A-133

# Daniel Dennis & Company LLP

Certified Public Accountants

To the Board of Directors of **Massachusetts Housing Investment Corporation** 

Report On Compliance With Requirements Applicable To Each Major Program And Internal Control Over Compliance In Accordance With OMB Circular A-133

#### Compliance

We have audited Massachusetts Housing Investment Corporation (a nonprofit Corporation) and subsidiaries' (the Corporation) compliance with the types of compliance requirements described in the *OMB Circular A-133 Compliance Supplement* that could have a direct and material effect on each of the Corporation's major federal programs for the year ended December 31, 2010. The Corporation's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs. Compliance with the requirements of laws, regulations, contracts, and grants applicable to each of its major federal programs is the responsibility of the Corporation's management. Our responsibility is to express an opinion on the Corporation's compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Corporation's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination of the Corporation's compliance with those requirements.

In our opinion, the Corporation complied, in all material respects, with the compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended December 31, 2010.

#### Internal Control Over Compliance

Management of the Corporation is responsible for establishing and maintaining effective internal control over compliance with the requirements of laws, regulations, contracts, and grants applicable to federal programs. In planning and performing our audit, we considered the Corporation's internal control over compliance with the requirements that could have a direct and material effect on a major federal program to determine the auditing procedures for the purpose of expressing our opinion on compliance and to test and report on internal control over compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Corporation's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above.

This report is intended solely for the information and use of management, board of directors, others within the entity, federal awarding agencies, and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

May 10, 2011

Daniel Demis ? Company LLP

# REPORT ON COMPLIANCE AND INTERNAL CONTROLS IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

# Daniel Dennis & Company LLP

Certified Public Accountants

To the Board of Directors of **Massachusetts Housing Investment Corporation** 

Report On Internal Control Over Financial Reporting And On Compliance and Other Matters Based On An Audit Of Financial Statements Performed In Accordance With Government Auditing Standards

We have audited the financial statements of Massachusetts Housing Investment Corporation (a nonprofit Corporation) and subsidiaries (the Corporation) as of and for the year ended December 31, 2010, and have issued our report thereon dated May 10, 2011. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

#### Internal Control over Financial Reporting

In planning and performing our audit, we considered the Corporation's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

#### Compliance and Other Matters

Daniel Demis ? Company LLP

As part of obtaining reasonable assurance about whether the Corporation's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards* 

This report is intended solely for the information and use of management, board of directors, others within the entity, federal awarding agencies, and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

May 10, 2011



**Massachusetts Housing Investment Corporation**Schedule of Findings and Questioned Costs For the Year Ended December 31, 2010

### **SECTION I – Summary of Auditors' Results**

No findings were identified in the prior audit.

Financial Statements  Type of auditor's report issued -	Unqualified		
<ul><li>Internal control over financial reporting:</li><li>- Material weaknesses identified?</li><li>- Significant deficiencies identified that are not considered to be material weaknesses?</li></ul>	yes no none reported		
Noncompliance material to financial statements noted?	yesno		
Federal Awards Internal control over major programs: - Material weaknesses identified? - Significant deficiencies identified that are not considered to be material weaknesses?	yes none reported		
Type of auditor's report issued on compliance for major programs -	Unqualified		
Any audit findings disclosed that are required to be reported in accordance with section 510(a) of OMB Circular A-133?	yesno		
Identification of major programs: (Elder Cluster) CFDA Number 14.218	Name of Program or Cluster  Community Development Block  Grants/Entitlement Grants		
14.256	Neighborhood Stabilization Program (Recovery Act Funded)		
Dollar threshold used to distinguish between type A and type B programs:	\$ 300,000		
Auditee qualified as low-risk auditee?	yes no		
Section II – Financial Statement Findings:			
No matters were reported.			
Section III – Federal Award Findings and Questioned Costs:			
No matters were reported.			

33